



Loan Documentation

Has your lending staff's basic knowledge of loan documentation kept up as doc prep systems and centralized delivery systems have evolved? Loss prevention requires community bankers to maintain a good working knowledge of documentation concepts and proper lien perfection. This course focuses on the key risk issues related to real estate loans, loan modifications, Uniform Commercial Code, title opinions and insurance, legal entities and more.

Course Outline:

Legal Documentation Overview - Organizational Documents, Uniform Commercial Code, Title Insurance, Real Estate Documentation and Other Aspects of Collateral Lending

Course Content:

- Determining appropriate documentation requirements for secured and unsecured commercial and real estate loans
- Managing the documentation and closing process
- Perfecting security interests in collateral with regard to UCC, titled personal property and real estate
- Discussion of recent court decisions relating to collateral perfection
- Suggestions for enhancing the secondary review process

Who Should Attend: Any lender, underwriter, operations manager, credit officer, executive or administrative staff member who wants to expand their general knowledge of current legal documentation.

Location & Time: At Credit Risk Management's computer training facility in Raleigh, NC. Credit Risk Management, L.L.C. is located at GlenLake One, 4140 Parklake Avenue, Suite 510, Raleigh, NC, 27612. Class begins promptly at **9:00 a.m.** and ends at **4:30 p.m.** Dress is Business Casual.

Cost: \$325 per person
\$275 per person (Group Registration - 2 or more participants)
\$250 per person (CRM Credit Manual or ALLL Client)

**Register
Today!**

To enroll, register online at <http://www.creditriskmgt.com/go.php>.

We will invoice you once we have received your registration form. A packet will be sent to each participant that includes directions, as well as hotel and restaurant information. Please contact us with any questions at 919-846-1601 or CRMTrainingMailbox@creditriskmgt.com.