



**CREDIT RISK
MANAGEMENT, L.L.C.**

Identifying and Managing Problem Loans Strategies for Effective Portfolio Management

This intensive, one-day workshop is designed to help you learn effective strategies and obtain the best possible outcomes when dealing with your institution's non-performing and troubled loans.

What will participants acquire in this course? Through a combination of course handouts and facilitated discussion among participants, this workshop will:

- Provide a comprehensive step-by-step process to help you evaluate known (and potential) problem loans
- Explain the impairment analysis process - how and when to use each calculation method
- Highlight potential loan workout strategies and ways to minimize "TDR" classifications

Learn using "real world" case studies! Participants will be invited to submit information about their own problem loan scenarios. We will select representative examples for discussion, and identify effective solutions that you can use immediately.

Who should attend: Chief Credit Officers, Credit Administration Officers, Special Assets Managers and any other bank personnel responsible for, or involved in problem loan management.

Location & Time: At Credit Risk Management's computer training facility in Raleigh, NC. Credit Risk Management, L.L.C. is located at GlenLake One, 4140 Parklake Avenue, Suite 510, Raleigh, NC, 27612. Class begins promptly at **9:00 a.m.** and ends at **4:30 p.m.** Dress is Business Casual.

Cost: \$325 per person
\$275 per person (Group Registration - 2 or more participants)
\$250 per person (CRM Credit Manual or ALLL Client)

**Register
Today!**

To enroll, register online at <http://www.creditriskmgt.com/go.php>.

We will invoice you once we have received your registration form. A packet will be sent to each participant that includes directions, as well as hotel and restaurant information. Please contact us with any questions at 919-846-1601 or CRMTrainingMailbox@creditriskmgt.com.