



CRM Toolbar Training

Valued Credit Risk Management, L.L.C. clients have multiple spreadsheet tools provided to assist in proper underwriting and structuring of consumer, commercial and real estate credits. In response to growing demand, we are offering a unique training course, dedicated to maximizing your investment in CRM's spreadsheet underwriting tools.

Course Outline & Content: This two day course will cover the following topics:

- Day One:
 - Consumer and Small Business Risk Grade
 - Global Cash Flow Analysis Workbook
 - Income-Producing Property Workbook
- Day Two:
 - Residential Construction Line
 - Builder Line of Credit
 - Builder Liquidity Analysis Worksheet
 - Developer Line of Credit
 - Financial Spreads and Projections
 - Borrowing Base Calculation Worksheet

Who Should Attend: Any personnel new to the online credit manual and/or toolbar client bank that has not received formal training on the CRM Toolbar or clients who wish to brush up on their CRM Toolbar skills.

Location & Time: At our computer training facility in Raleigh, NC. Credit Risk Management, L.L.C. is located at GlenLake One, 4140 Parklake Avenue, Suite 510, Raleigh, NC, 27612. Class begins on **Tuesday, August 3, 2010** and ends on **Wednesday, August 4, 2010**. All class sessions start at **9:00 a.m.** and end at **4:30 p.m.** Dress is Business Casual.

Cost:

1 person @ \$325/day	\$650 per person
2 or more participants @ \$275/day	\$550 per person
CRM Credit Manual Client @ \$250/day	\$500 per person

***Other Credit Risk Management Training this year: (mark your calendars)**

- **Commercial Lending – September 14-16, 2010**
- **Advanced Commercial Lending – October 5-7, 2010**
- **Lending Compliance Solutions – October 20, 2010**
- **Loan Documentation – October 21, 2010**
- **Understanding Real Estate Appraisals – November 3-4, 2010**
- **Commercial Real Estate Lending – November 16-18, 2010**
- **Consumer Lending School – November 30-December 1, 2010**
- **Small Business Lending – December 2, 2010**
- **Advanced Commercial Real Estate Lending – December 7-9, 2010**
- **CRM Toolbar – December 14-15, 2010**

Registration: To enroll, register on line at <http://www.creditriskmgt.com/go.php>. We will invoice you once we have received your registration form. A packet will be sent to each participant that includes directions as well as hotel and restaurant information. Please contact us with any questions at 919-846-1601 or CRMTrainingMailbox@creditriskmgt.com.