



CRM Toolbar Training

This course is designed for clients of Credit Risk Management, LLC who have already purchased the CRM Toolbar. Whether you are a new employee, or would simply like to brush up on your skills, you can maximize your bank's investment in this powerful underwriting tool by attending our two-day CRM Toolbar Training. Participants will receive an overview of each spreadsheet, with professional guidance designed to promote proper underwriting and structuring of consumer, commercial and real estate credits.

Course Outline & Content:

Day One:

- Global Cash Flow Analysis Workbook
- Income-Producing Property Workbook
- Financial Spreads and Projections
- Borrowing Base Calculation Worksheet

Day Two:

- Residential Construction Line
- Builder Line of Credit
- Builder Liquidity Analysis Worksheet
- Developer Line of Credit

Who should attend: Recently-hired Bank staff or other personnel who are new to underwriting and/or the CRM Toolbar, or clients who wish additional training on the CRM Toolbar.

Location & Time: At Credit Risk Management's computer training facility in Raleigh, NC. Credit Risk Management, L.L.C. is located at GlenLake One, 4140 Parklake Avenue, Suite 510, Raleigh, NC, 27612. Class begins promptly at **9:00 a.m.** and ends at **4:30 p.m.** Dress is Business Casual.

Cost: \$650 per person
\$550 per person (Group Registration - 2 or more participants)
\$500 per person (CRM Credit Manual Client)

**Register
Today!**

To enroll, register online at <http://www.creditriskmgt.com/go.php>.

We will invoice you once we have received your registration form. A packet will be sent to each participant that includes directions, as well as hotel and restaurant information. Please contact us with any questions at 919-846-1601 or CRMTrainingMailbox@creditriskmgt.com.